



DEFENSE LOGISTICS AGENCY

Established 1961

DLA Clothing and Textiles Organizational Clothing Division

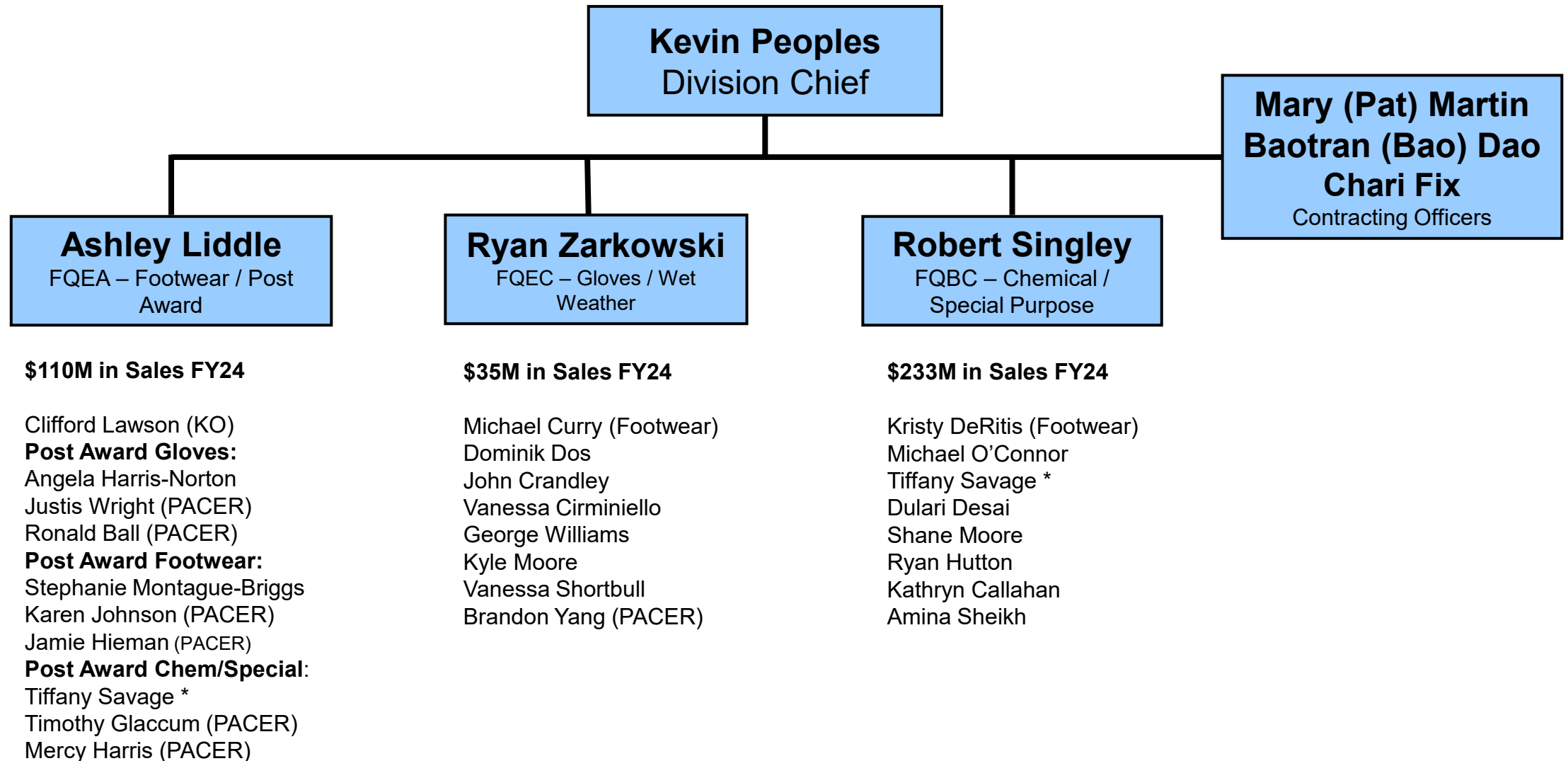
Kevin Peoples, Division Chief
November 21, 2024



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



Organizational Clothing Division





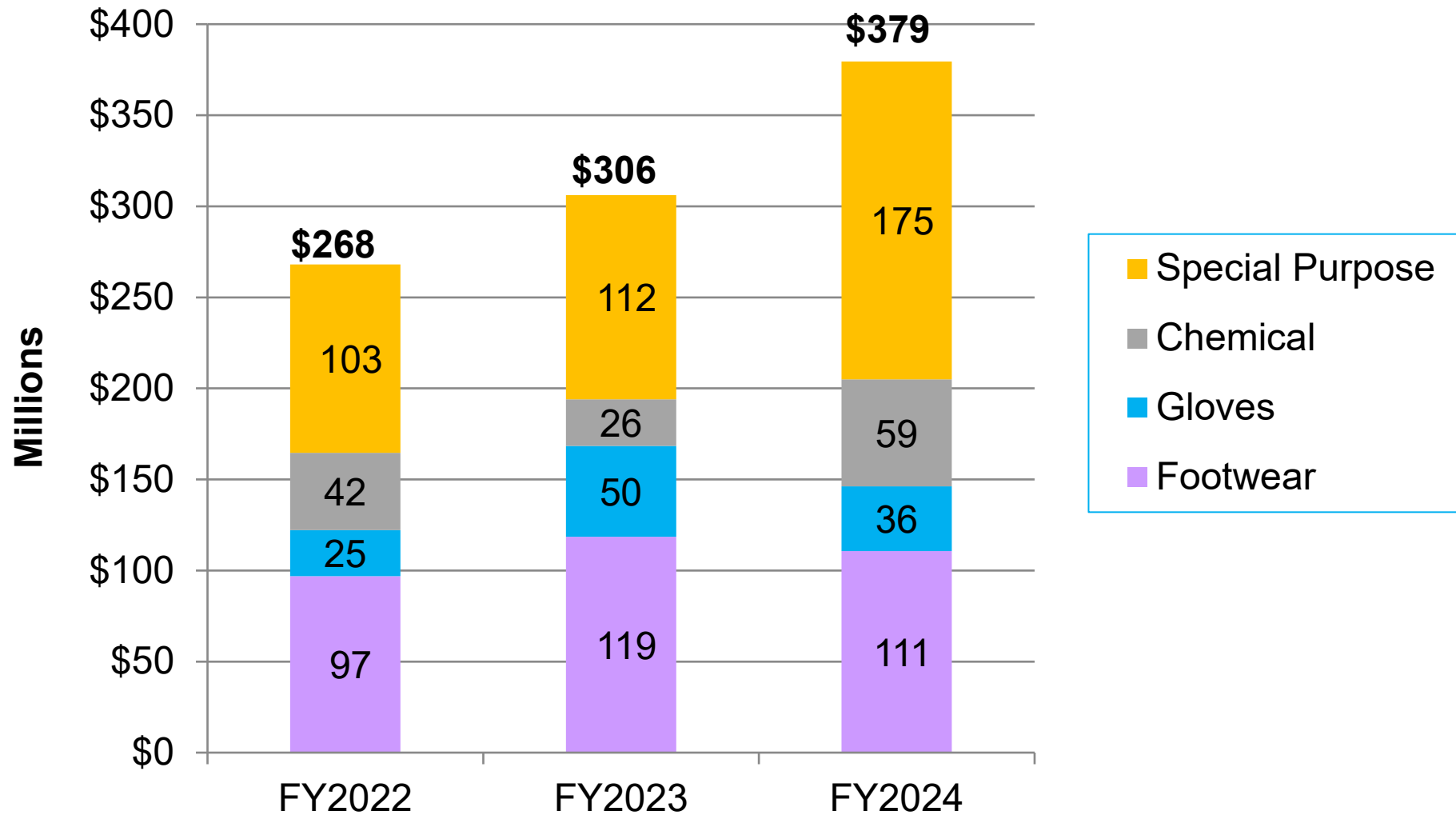
Organizational Clothing Division Points of Contact

Name	Team	Title	E-mail
Kevin Peoples	Organizational Clothing	Division Chief	Kevin.Peoples@dla.mil
Mary (Pat) Martin	Organizational Clothing	Divisional Contracting Officer	Patricia.A.Martin@dla.mil
Baotran (Bao) Dao	Organizational Clothing	Divisional Contracting Officer	Baotran.Dao@dla.mil
Chari Fix	Organizational Clothing	Divisional Contracting Officer	Chari.Fix@dla.mil
Ashley Liddle	Footwear / Post Award	Supervisor/KO	Ashley.Liddle@dla.mil
Ryan Zarkowski	Gloves / Wet Weather	Supervisor/KO	Ryan.Zarkowski@dla.mil
Robert Singley	Chemical / Special Purpose	Supervisor/KO	Robert.Singley@dla.mil



Organizational Clothing Material Obligations

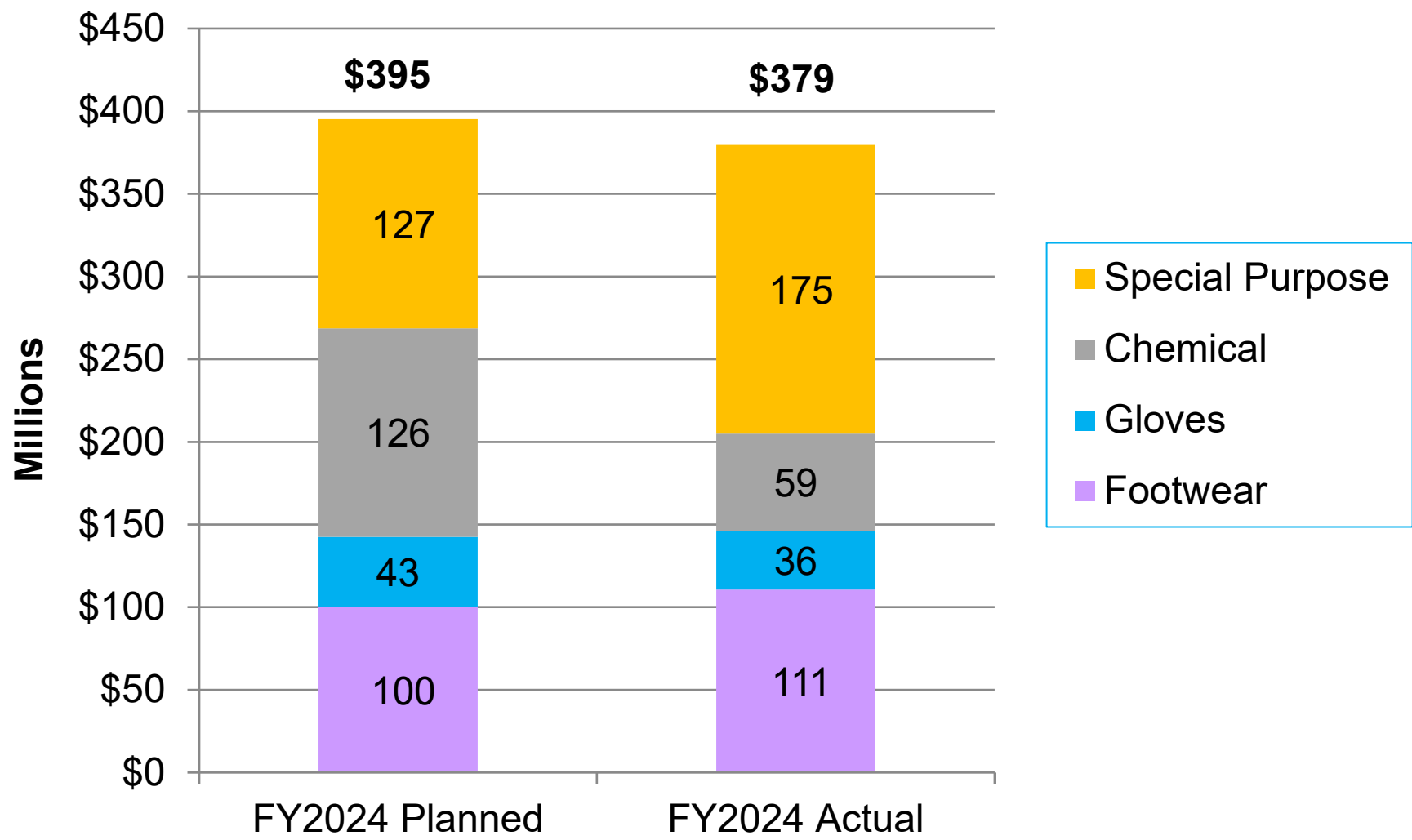
FY2022-FY2024





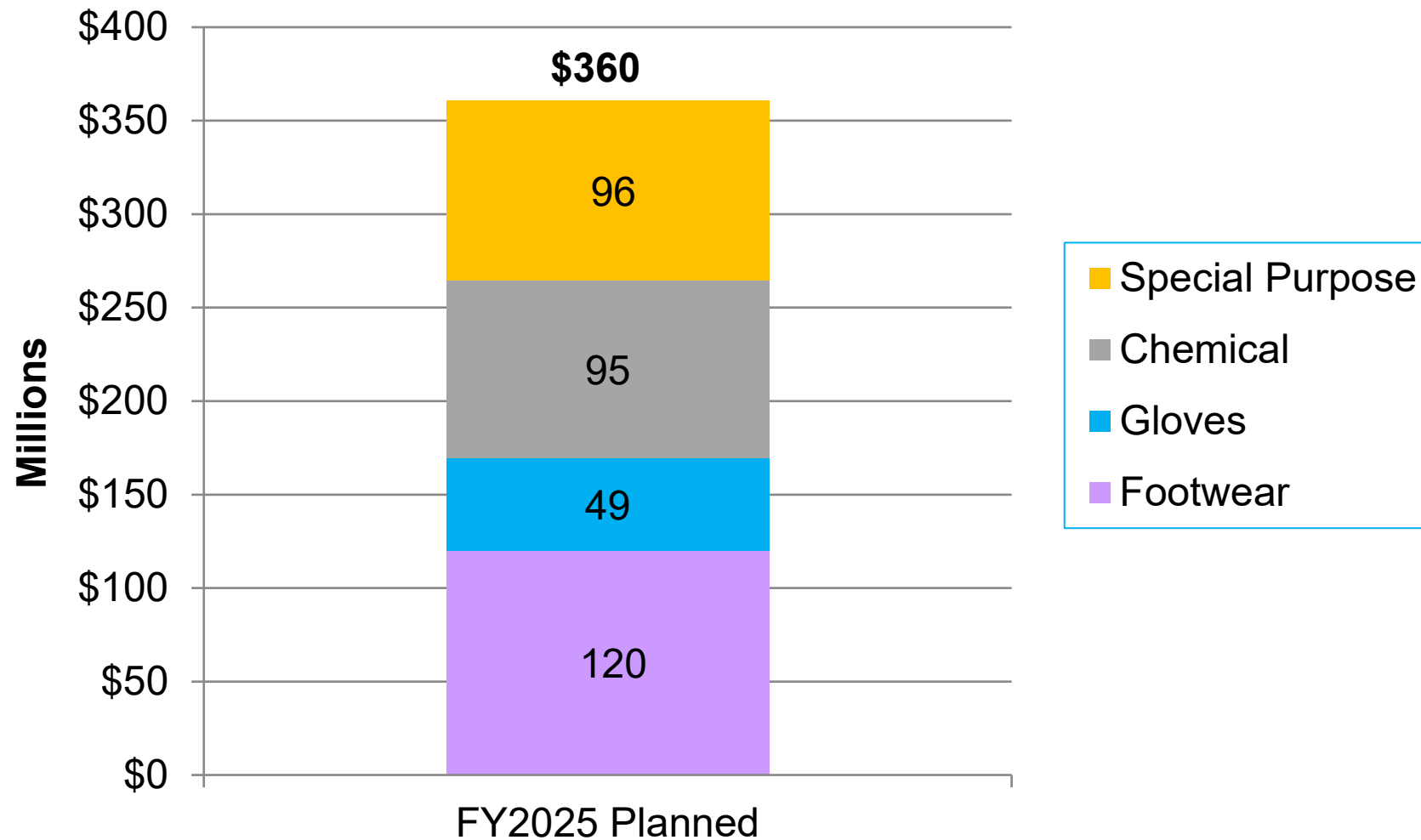
Organizational Clothing Material Obligations

FY2024 Planned vs. Actual





Organizational Clothing FY2025 Forecast





Gloves and Wet Weather Team





Gloves and Wet Weather Product Line Overview

- **Cut & Sew Gloves (leather/cloth/simplex/combination)**

Touchscreen Summer Flyer's Gloves, Winter Flyer's Gloves, Touchscreen Advanced Combat Gloves, Light Duty Utility Gloves, Heavy Duty Gloves, Barbed Wire Handler's Gloves, Fuel Handler's Gloves, Welder's Gloves, Dress Gloves (black & white), Intermediate Cold/Wet Gloves, Anti-Flash Gloves, Flexor Gloves, Firefighter's Gloves, Heat Protective Mittens, Trigger Finger Mitten Shell, and Full Mitten Shell

- **String Knit Gloves**

Glove Inserts and Trigger Finger Mitten Insert Liner

- **Rubber Gloves**

Disposable, Industrial, Electrical Worker's, and Chemical & Oil Protective (Otto Fuel)Gloves

- **Tape & Webbing**

Textile Tape, Hook & Pile Fastener Tape, and Textile Webbing

- **Miscellaneous Items**

Chainsaw Protective Chaps, RCP Coveralls, RCP Hood, Aprons, Training Aid Batons and Guns, Martial Arts Items, Welder's items, Sewing Items, and Wet Weather Trousers and Parkas



Gloves and Wet Weather Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
DRESS GLOVES, BLACK, MC	SBSA	36 Months (Three 1 Year Tiers)	125,000	Dec 2024	Kyle Moore
INTERMEDIATE COLD WEATHER GLOVE SHELL (ICWG)	TBD	36 Months (Three 1 Year Tiers)	196,404	Jan 2025	Vanessa Cirminiello
TRIGGER FINGER MITTEN LINER/INSERT	TBD	36 Months (Three 1 Year Tiers)	189,420	Feb 2025	John Crandley
TRIGGER FINGER MITTEN SHELL & EXTREME COLD WEATHER SHELL	TBD	36 Months (Three 1 Year Tiers)	377,820 189,420/188,400	Jan 2025	Chari Fix
MC Flexor Glove	SBSA/SIDC	60 Months (Five 1 Year Tiers)	43,356	Jan 2025	Ben Williams
COLD WEATHER GLOVE INSERT	SBSA/SIDC	36 Months (Three 1 Year Tiers)	344,580	Nov 2024	Stephanie Montague-Briggs
Nylon, Webbing	SBSA/SIDC	60 Months (Five 1 Year Tiers)	1,392,974 yds	Feb 2025	Dominik Dos



Gloves and Wet Weather Team Points of Contact

Name	Title	E-mail
Ryan Zarkowski	Supervisor/Contracting Officer	Ryan.Zarkowski@dla.mil
Dominik Dos	Acquisition Specialist	Dominik.Dos@dla.mil
Vanessa Cirminiello	Acquisition Specialist	Vanessa.Cirminiello@dla.mil
George Williams	Acquisition Specialist	George.Williams@dla.mil
John Crandley	Acquisition Specialist	John.Crandley@dla.mil
Kyle Moore	Acquisition Specialist	Kyle.Moore@dla.mil
Michael Curry	Acquisition Specialist	Michael.Curry@dla.mil
Brandon Yang	Acquisition Specialist/PACER	Brandon.Yang@dla.mil



Chemical and Special Purpose Team





Special Purpose Product Line Overview

Jackets

- Flyers 36/P & 45P (Sage & Tan) – Limited Demand
- Leather A-2, G-1, SWO (USAF & USN)
- Leather, Surface Warfare Officer (USN)
- Cold Weather Shipboard Jacket

Multi-Climate Protection System (MCPS)

- Shirts/Drawers (Silk-Wt, Mid-Wt, Heavy-Wt)
- Overalls, Vest, Jacket Liners



Special Purpose Product Line Overview Cont.

- Army Aircrew Combat Uniform (A2CU)
- Otto Fuel Protective Items
- Wildland Firefighting Shirt, Trousers
- Flight Deck Jerseys/ Flight Deck Trousers
- Anti-Flash Hood / Firefighter Hood
- Neck Gaiter
- Advanced Combat Shirt and Advanced Combat Pant
- Flyers – 27/P (Sage & Tan)
- Improved Combat Vehicle Crewmen (ICVC)
- Utility – Green Shipboard / Blue Coverall / Foliage Green
- Navy IFRV Coveralls
- Fuel Handlers Coveralls
- Mechanics Coveralls
- Coverall with Hood & Booties
- Disposable Coverall
- Personal Protective Equipment (Various Items)



Chemical Product Line Overview

- Overboots, Molded, Lightweight, Chemical/Biological Protective (MALO)
- Gloves – Butyl, JB2GU, Glove Inserts
- Toxicological Agent Protective Items (TAP) – Inactive except 35mil glove
- Joint Service Lightweight Integrated Suit Technology (JSLIST) – Mandatory
- Joint Protective Aircrew Ensemble (JPACE), Lightweight Joint Protective Air Crew Ensemble (LJPACE) Male & Female and Repair Kits
- Chemical Protective Helmet Covers - Mandatory
- Carrying Bag (for JSLIST) – Mandatory
- Neck Dam - Mandatory



Chemical and Special Purpose Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Mechanics, Coveralls OCP	TBD	60 Months (Five 1 Year Tiers)	60,000	2025	Timothy Glaccum
A2CU Coat and Trousers	TBD	60 Months (Five 1 Year Tiers)	TBD	2024	Michael O'Connor
Chemical Bag	TBD	TBD	TBD	2025	TBD
Shirt, Flame Resistant, Aramid (Yellow Fireman's Shirt)	TBD	60 Months (Five 1 Year Tiers)	TBD	2025	Michael O'Connor
Wildland Pant Flame Resistant Aramid Type I & II	TBD	48 Months (Four 1 Year Tiers)	31,620 Type I 7,350 Type II	2025	Michael O'Connor



Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Coveralls, ICVC, OCP	TBD	60 Months (Five 1 Year Tiers)	71,000	2025	Amina Sheikh
Coveralls, IFRV, Shipboard	TBD	60 Months (Five 1 Year Tiers)	120,000 first two tiers and 96,000 last three tiers	2025	Mercy Harris
Jacket, IWOL Heat Protective	TBD	60 Months (Five 1 Year Tiers)	28,800	2025	Michael O'Connor
Coveralls, Flyers, 27P, Sage Green	TBD	60 Months (Five 1 Year Tiers)	63,900	2025	Kathryn Callahan



Chemical and Special Purpose Team Points of Contact

Name	Title	E-mail
Robert Singley	Supervisor/Contracting Officer	Rober.Singley@dla.mil
Michael O'Connor	Acquisition Specialist	Michael.E.OConnor@dla.mil
Tiffany Savage	Acquisition Specialist	Tiffany.Savage@dla.mil
Shane Moore	Acquisition Specialist	Shane.Moore@dla.mil
Kathryn Callahan	Acquisition Specialist	Kathryn.Callahan@dla.mil
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Dulari Desai	Acquisition Specialist	Dulari.Desai@dla.mil
Amina Sheikh	Acquisition Specialist	Amina.Sheikh@dla.mil
Kristy DeRitis	Acquisition Specialist	Kristy.Deritis@dla.mil



Footwear Team





Footwear Product Line Overview

- **Combat Boots**
- **Safety Toe Boots**
- **Extreme Cold Weather Boots**
- **Leather and Poromeric Dress Shoes**
- **Athletic Footwear**



Footwear Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Boot, Safety, General Purpose & Flight Deck, Class 1 (Black), M/W (I-5)	60% Unrestricted 40% SBSA	36 Months (Three 1 Year Tiers)	60% 84,000 40% 56,000	Dec 2024	Michael Curry
Boot, Safety, General Purpose & Flight Deck, (Brown), M/W (I-5)	SBSA	36 Months (Three 1 Year Tiers)	10,800 M 3,240 W	Dec 2024	Angela Harris-Norton
Boot, Combat, MC TW	TBD	60 Months (Five 1 Year Tiers)	41,880	Jan 2025	Jamie Heiman
Molder Shoe	TBD	36 Months (Three 1 Year Tiers)	3,960	Jan 2025	Justis Wright
Army TW Coyote Combat Boot	TBD	24 Months (One 1 Year Tiers)	11,808	Jan 2025	Karen Johnson
AF (Coyote) Safety Boot M&W	TBD	36 Months (Three 1 Year Tiers)	39,840	Jan 2025	Ronald Ball



Footwear/Post Award Team Points of Contact

Name	Title	E-mail
Ashley Liddle	Supervisor/Contracting Officer	Ashley.Liddle@dla.mil
Clifford Lawson	Contracting Officer/Acquisition Specialist	Clifford.Lawson@dla.mil
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Angela Norton-Harris	Acquisition Specialist	Angeal.Harris-Norton@dla.mil
Justis Wright	Acquisition Specialist/PACER	Justis.Wright@dla.mil
Ronald Ball	Acquisition Specialist/PACER	Ronald.Ball@dla.mil
Karen Johnson	Acquisition Specialist/PACER	Karen.M.Johnson@dla.mil
Timothy Glaccum	Acquisition Specialist/PACER	Timothy.Glaccum@dla.mil
Jamie Heiman	Acquisition Specialist/PACER	Jamie.Heiman@dla.mil
Mercy Harris	Acquisition Specialist/PACER	Mercy.Harris@dla.mil



Important Information for New Contractors

Companies interested in doing business with DLA should:

- **Understand DLA**-Visit the DLA small business website at www.dla.mil/HQ/SmallBusiness and view the detailed guide, "Small Business Overview for Vendors," located on the home page.
- **Register in System for Award Management (SAM)**-All vendors wanting to do business with the federal government must register in SAM. Create a user account and register at www.sam.gov.
- **Visit your local** The APEX Accelerators, formerly known as the Procurement Technical Assistance Program (PTAP) -APEX assist businesses in pursuit of a federal government contract. Find your local APAX at APEX Accelerators.
- **Explore DLA Opportunities**-Search for DLA procurement opportunities on the www.sam.gov/ website, and the DLA Internet Bid Board System at www.dibbs.bsm.dla.mil.



Important Websites

- **www.sam.gov**: This website is the official U.S. Government System for: Contract Opportunities, Contract Data, Wage Determinations, Federal Hierarchy, Assistance Listings, Entity Information, and Entity Reporting
- **DIBBS (DLA Internet Bid Board System)**: This website is where DLA solicitations and awards are posted.
<https://www.dibbs.bsm.dla.mil/>
- **Federal Acquisition Regulations and Clauses –**
<https://www.acquisition.gov/browse/index/far>
- **Office of the Secretary of Defense, OSB - [Office of the Secretary of Defense](#)**
- **Small Business Administration - www.sba.gov/**



Supplier Performance Risk System (SPRS)

Past Performance

- Supplier Performance Risk System (SPRS):

Your SPRS Delivery Score is reviewed for award decisions. Vendors should review their Negative Delivery Records for accuracy. If a Due Date is incorrect, if a Ship/Rec Date is missing or wrong, or if late shipment was due to government delay contact timothy.atwell@dla.mil for assistance. Tim Atwell is always available to help with any questions, concerns or SPRS website access and navigation.
- Delivery date is when the item arrives at the destination.
- Request delivery extensions before lateness occurs



Tiered Pricing

The tier contract pricing approach embraces the concept of a multi-year ordering period. A Guaranteed Minimum Quantity (Generally 25% of AEQ) applies to the first tier/year only. A single Contract Maximum Quantity (Generally 125% of AEQs) for the life of the contract applies. A Maximum Monthly Quantity and Quarterly Delivery Orders also apply.



Market Research and Economic Price Adjustment

Market Research

(1) "Index", for the purpose of price adjustment under this procurement note, means the Producer Price Index(es) reported in the monthly publication entitled, "Producer Price Indexes", published by the United States (U.S.) Department of Labor (DOL), Bureau of Labor Statistics (BLS) for the following code number(s) and title(s): _____[contracting officer fill-in]_____. Note: Up to two indexes can be used under this procurement note. If two indexes are used, a unit allowance for each index must be identified in paragraph (5).

Economic Price Adjustment

In general, C&T solicitations do not include an Economic Price Adjustment (EPA) Clause. Prior to solicitation issuance/opening, a market research survey is posted on <https://sam.gov> which provides the opportunity for any company interested in supplying an end item to state if they would like an EPA clause included in the solicitation. If so, the company is required to provide the index/indices to be considered for the EPA clause and the basic material(s) percentage of end item cost that the PPI will apply to. Please understand that an upward ceiling and downward floor of no more than 10% of the applicable base unit price shall apply.



Product Demonstration Models

- Product Demonstration Models (PDMs) are required to be submitted through traceable means via the U.S. Postal Service or a Commercial Carrier (Example: FedEx, Airborne, UPS, DHL, Emery). In-person delivery of PDMs by offerors is NOT authorized. The Tracking Number shall be provided as part of the DIBBS electronic upload proposal submission.
- PDMs are to be delivered between 8:00 a.m. and 1:00 p.m. E.S.T., Monday through Friday, except for legal federal holidays. Packages must be plainly marked **ON THE OUTSIDE OF THE CARRIER'S PACKAGE** with the solicitation number, date, and time set forth for receipt of offers. Ultimately, it is the offeror's responsibility to ensure that its PDMs are **RECEIVED** at the correct location at the correct time. Failure to do so may result in the offeror's proposal being deemed untimely and not considered further for the award.



Product Demonstration Model Cont.

PDMs shall be sent to the following address:

DLA Troop Support
ATTN: CONTRACT SPECIALIST'S NAME
Building 3-A-4422
700 Robbins Avenue
Philadelphia, PA 19111

Effective 01 October 2021, all carriers/individuals attempting to deliver any packages/proposals/PDMs/First Articles/etc. to DLA Troop Support shall have present credentials that meet Real ID requirements in order to gain access to make a delivery. NO EXCEPTIONS SHALL BE MADE.



Communicate Bad Information ASAP

- Helps us plan and inform the customer upfront if there is a delay.

Never make a technical change unless you have a signed modification.

DIBBS is the official website to submit bids.

